ON BEHALF OF AVISTA CORPORATION

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Boise, Idaho

Idaho Public Utilities Commission

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BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

IN THE MATTER OF THE JOINT)		
APPLICATION OF HYDRO ONE LIMITED)	CASE NO. AVU-E-17-09	
(ACTING THROUGH ITS INDIRECT)	CASE NO. AVU-G-17-05	
SUBSIDIARY, OLYMPUS EQUITY LLC))		
AND)	SUPPLEMENTAL	
AVISTA CORPORATION)	REBUTTAL TESTIMONY	
FOR AN ORDER AUTHORIZING PROPOSED)	OF	
TRANSACTION)	SCOTT L. MORRIS	

FOR AVISTA CORPORATION

(ELECTRIC AND NATURAL GAS)

1	I. INTRODUCTION		
2	Q. Will you please state your name, business address,		
3	and position with Avista Corporation?		
4	A. My name is Scott L. Morris and I am employed as		
5	the Chief Executive Officer of Avista Corporation		
6	("Avista"), at 1411 East Mission Avenue, Spokane,		
7	Washington. I also serve as the Chairman of the Board of		
8	Avista.		
9	Q. Are you the same Scott L. Morris who sponsored		
10	pre-filed direct testimony, as well as supplemental		
11	testimony on behalf of Avista Corporation (Avista)?		
12	A. Yes, I sponsored Direct Testimony and Exhibit 1,		
13	3 Schedules 1 through 3 and Supplemental Testimony and Exhibit		
14	11, Schedule 1.		
15	Q. Are you sponsoring any exhibits in this		
16	supplemental testimony?		
17	A. Yes, I am sponsoring Exhibit No. 16, Schedule 1		
18	which is a Press Release entitled "Hydro One and Avista		
19	Announce Selection of Independent Directors for Post-Merger		
20	Avista Board". A table of contents for my testimony is as		
21	follows:		

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7 II. RESPONSE TO COMMISSION STAFF SUPPLEMENTAL TESTIMONY

Q. Overall, do you believe the conditions set forth
in Idaho Code §61-328 have been met?

10 Α. Yes, as provided in the Joint Application, Idaho Code §61-328, the Idaho Public Utilities Commission (the 11 "Commission") must find that: 1) the transaction is 12 consistent with the public interest; 2) the transaction will 13 14 not cause the cost of or rates for supplying electrical 15 service to increase; and 3) that Hydro One has the bona fide intent and financial ability to operate and maintain 16 Avista's operations in Idaho. I believe Avista and Hydro 17 One, as the Joint Applicants have met the required 18 19 conditions.

20 Q. Does Commission Staff also believe the conditions 21 in Idaho Code §61-328 have been met?

A. Yes. Commission Staff witness Ms. Carlock states the following in her supplemental testimony:¹

Yes, I believe Idaho Code §61-328(3) requirements will be met. The transaction is consistent with the public

¹ Carlock, Di., p. 4, lines 11-22 (emphasis added).

1 interest because the Stipulated Commitments protect Idaho customers, provide financial rate credits, 2 3 provide funding for other customer benefits and enhance programs. The Stipulated Commitments also assure that 4 5 the cost of and rates for supplying service will not be increased by reason of such transaction. Rating agency 6 7 reports and publicly available financial statements document that Hydro One has the bona fide financial 8 ability to operate and maintain said property in the 9 public service. 10

Q. Ms. Carlock states that there are a number of benefits that would accrue to Idaho customers should the Commission approve the transaction. Can you provide just a few of those commitments that are beneficial for Idaho customers?

11

Yes. First, let me start by saying that Avista 17 Α. very much appreciates the hard work put forth by the parties 18 19 in this case who helped develop the strong set of Stipulated Commitments and their continuing support of the transaction. 20 In particular Commission Staff has been instrumental in 21 22 strengthening some of the commitments on behalf of 23 customers.

Following the closing of the merger (the "Proposed Transaction"), the customers, employees and communities Avista serves in Idaho will see little or no change in Avista's operations. Avista will maintain its existing corporate headquarters in Spokane, Washington, and will continue to operate as a standalone utility in Idaho. It

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will maintain its other office locations throughout its Idaho service territory, continue to operate under the same Avista name, and seek to retain its existing employees and management team. Avista's culture and its way of doing business will continue for the long-term.

Avista believes this preservation of Avista's name, its 6 7 headquarters, its culture and its way of doing business, 8 among other things, is important to Avista's Idaho customers, in that customers can continue to expect and 9 experience reliable service and a high level of customer 10 satisfaction. In addition, customers will see immediate 11 financial benefits in the form of proposed retail rate 12 13 credits and other contributions beginning at the close of the Proposed Transaction. The total level of financial 14 commitments funded by Hydro One and Avista (excluding 15 charitable contributions) in Idaho greatly exceed what was 16 originally proposed in the Joint Application. Stipulated 17 Commitments 58-65 provide funding and other forms of support 18 for a number of initiatives that, absent the transaction, 19 would not accrue to the benefit of Idaho customers. 20 These 21 include:

Rate Credits totaling approximately \$15.8 million to
 its Idaho customers in the first five (5) years after
 the merger closes. (Stipulated Commitment 19.)

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• Approximately \$5.3 million in funding over a 10-year 1 efficiency, weatherization, 2 period for energy 3 conservation, and low-income assistance programs under the direction of a newly-formed stakeholder committee. 4 5 (Stipulated Commitment 58.) 6 7 • Support for Clearwater Paper and Idaho Forest Group on certain demand-side management programs. 8 (Stipulated 9 Commitments 59 & 60.) 10 million one-time contribution to 11 • A \$7 Avista's 12 charitable foundation, and a \$2 million annual contribution for five years after close. (Stipulated 13 14 Commitments 11 & 61.) 15 16 • Avista's continued work with low-income agencies to address the needs of low-income customers, and efforts 17 to improve the penetration rate of low-income programs. 18 (Stipulated Commitments 62 & 64.) 19 20 In the end, Idaho customers will see real, substantive 21 benefits if the Commission approves the transaction benefits that will not otherwise accrue to Idaho customers. 22 23 Lastly, this transaction is supported by representatives of each segment of our customer base: low-24 income, residential, commercial and industrial. Only the 25 late intervention of the self-styled "Avista Customer Group" 26 27 is in opposition. Do you agree with Ms. Carlock's conclusions 28 ο. related to the Governance Commitments contained within the 29 30 Stipulated Commitments? Carlock is correct in that 31 Α. Yes. Ms. the governance-related Stipulated Commitments 2 and 3 assure 32 Hydro One, as the sole shareholder of Avista (or the Province 33 Morris, Supp. Reb. 5 Avista Corporation

of Ontario as a large minority shareholder of Hydro One), 1 2 does not have the control to change the operations and 3 regulatory environment of Avista. For example, Stipulated Commitment 2 was modified so that the Avista Board of 4 Directors is responsible for decisions around employee 5 compensation, not Hydro One. Stipulated Commitment 3 has 6 7 been strengthened to add citizenship and residency requirements for Independent Directors on the Avista Board 8 of Directors, and Clause 2 of the Delegation of Authority 9 10 was also strengthened to protect Avista if Hydro One is 11 temporarily unable to appoint an Independent Director to the Avista Board. 12

Q. Do you believe there are adequate financial and bankruptcy ring-fencing Stipulated Commitments to protect all Parties and customers?

The Stipulated Commitments appended to the 16 Α. Yes. 17 First Amendment to Stipulation and Settlement contain a substantial number of financial and bankruptcy/ring-fencing 18 protections that will protect the financial health of 19 Avista. There are Stipulated Commitments that (i) Avista 20 will continue to have its own credit ratings, (ii) assure 21 22 that Hydro One will provide equity capital injections to support Avista's capital structure and allow Avista to 23 24 access debt financing under reasonable terms and on a

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sustainable basis, and (iii) provide restrictions on dividends and distributions that help preserve Avista's financial integrity. Hydro One and Avista also committed to issue a single share of preferred stock referred to as the Golden Share to an independent third party to address any bankruptcy concerns.

Q. Have the parties made reasonable efforts to
anticipate future risks?

9 Α. Yes, and we are appreciative of their efforts. identified or reasonably likely risks have been 10 All quantified and addressed in the First 11 Amendment to 12 Stipulation and Settlement. In addition to the specific commitments that ensure the independence of Avista's board 13 14 and its financial integrity are protected from Provincial influence, a new Stipulated Commitment, Commitment 74, was 15 16 added to provide that if an event occurs that would have an effect on Avista's operations and/or customer rates because 17 18 of Avista's corporate relationship with Hydro One, or 19 affects Hydro One's compliance with any commitment, any of 20 the parties to this proceeding may petition the Commission at any time to alter or amend the final order in the Case. 21 That, I believe, should help to mitigate any fear of the 22 23 unknown.

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1 III. NOTICE REGARDING ONTARIO ELECTION AND IMPACTS OF 2 ELECTION ON HYDRO ONE GOVERNANCE

Commission Staff states "it may be viewed by some 3 Q. that the Applicants did not adequately report in a timely 4 manner and were not entirely forthcoming regarding the 5 independence of Hydro One from the Province, Hydro One as a 6 campaign issue in Ontario, and the impact of the election on 7 8 Hydro One."² Commission Staff states that Hydro One and Avista should have notified them that Hydro One had become 9 the subject of campaign promises leading up to the June 7, 10 2018 election. Commission Staff also states that Hydro One 11 12 and Avista should have notified the Commission of the July 11, 2018 removal of the Hydro One Board and retirement of 13 the Hydro One CEO before sending the July 18, 2018 letter to 14 the Commission. Do you agree with these criticisms?³ 15

16 Α. I do. Avista prides itself on engaging with its regulators and the parties to its proceedings in an open and 17 18 transparent way. Leading up to the election, Avista and Hydro One did not know which of the three major parties in 19 Ontario would win the premiership and whether any of the 20 parties would win a majority of the seats in the Ontario 21 parliament. It was impossible to determine whether any of 22 23 these parties had an interest in or the ability to follow

²Carlock Direct Testimony at pg. 10. ³Carlock Direct Testimony at pgs. 12-13. through on their campaign promises prior to the election on June 7, 2018. In hindsight, however, I do agree with Commission Staff that Avista and Hydro One could have alerted them to the issues being raised in the hotly contested Ontario election prior to June 7, 2018.

Once the election occurred on June 7, 2018, however, 6 Avista and Hydro One used their next opportunity to alert 7 the Commission and parties to this proceeding to the risks 8 to Hydro One that emerged from the Ontario election. 9 In Avista's and Hydro One's Joint Comments in Support of 10 Stipulation and Settlement,⁴ filed just 13 days after the 11 June 7, 2018 election and before the new government was sworn 12 in on June 29, 2018, Avista and Hydro One explained all of 13 the possible ways in which the new government could impact 14 the governance and management of Hydro One, or potentially 15 Avista, if the new government decided to follow through on 16 17 its campaign promises.

I also agree with Commission Staff that Avista and Hydro One should have reached out to Commission Staff and the parties to this proceeding in a more timely manner after Hydro One announced on July 11, 2018, that it reached an agreement with the new government in Ontario to effectuate

⁴ See AVU-E-17-09/AVU-G-17-05, Avista and Hydro One Joint Comments in Support of Stipulation and Settlement (June 20, 2018) ("Joint Comments").

the resignation of the Hydro One Board and retirement of the Hydro One CEO. Although it was not possible to disclose these changes in advance of the July 11, 2018 announcement because of the potential impacts on Hydro One's and Avista's stock price, Avista and Hydro One should have contacted Commission Staff and the parties to this proceeding prior to the letter we sent on July 18, 2018.

8 IV. INTRODUCTION OF NEW AVISTA BOARD OF DIRECTORS

9 Q. Have Avista and Hydro One announced who will serve 10 as the Independent members of the Avista Board of Directors, 11 should the transaction be approved?

12 Yes. Avista and Hydro One announced on Wednesday, Α. November 7, 2018, the five independent directors selected to 13 14 serve on the new Avista Board of Directors, if the proposed merger is approved by utility commissions in Washington, 15 Idaho and Oregon. The press release has been included as 16 17 Exhibit No. 16, Schedule 1. All five selections are 18 independent of both organizations, as defined by New York 19 Stock Exchange rules, and have ties to the U.S. Pacific 20 Northwest. Moreover, all of the Hydro One appointees are 21 U.S. citizens who are and have been residents in the Pacific Northwest for at least two years. The four remaining 22 23 directors would include myself, continuing in my role as 24 chairman, current Avista president and director Dennis

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Vermillion, the CEO of Hydro One and one other senior
 executive from Hydro One, to be named.

The independent directors were selected at this time so that the Avista board of directors would be prepared and ready to begin serving their terms assuming the Proposed Transaction is approved and closes, which is requested by the end of this year. The newly selected directors are:

• Kristianne Blake (Avista selection and Current Avista 8 Board Member): Ms. Blake serves on the current Avista 9 Board of Directors as lead director and has been an 10 Avista Director since 2000. She is a long-time resident 11 12 of Spokane, Washington and has a rich history of involvement in the Spokane community. She has been the 13 14 president of the accounting firm of Kristianne Gates 15 Blake, P.S. since 1987 and has an extensive background 16 in public accounting. She was a Certified Public Accountant for 33 years, and she worked for 13 years 17 18 for an international accounting firm. She has served 19 for 22 years on various boards of public companies and 20 registered investment companies. Ms. Blake is also 21 currently serving as board chair for the Russell Investment Company and the Russell investment Funds. 22

23

24 • Donald Burke (Avista selection and Current Avista Board 25 Member): Mr. Burke serves on the current Avista Board 26 of Directors as the chair of the audit committee and 27 has been an Avista Director since 2011. As a director, 28 he serves as the Board's designated financial expert. 29 He also currently serves as an independent director for 30 the Virtus mutual fund complex and Duff & Phelps closedend funds complex. From 2006 to 2010, Mr. Burke served 31 32 as a trustee for numerous global funds that were advised 33 by BlackRock, Inc. From 2006 to 2009, he was a managing 34 director of BlackRock and served as the president and 35 CEO of the BlackRock U.S. mutual funds. In this role, Mr. Burke was responsible for all of the accounting, 36 tax and regulatory reporting requirements for over 300 37 open and closed-end mutual funds. Mr. Burke joined 38 39 BlackRock in connection with the merger with Merrill Lynch Investment Managers ("MLIM"), taking a lead role 40

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1 in the integration of the two firms' operating infrastructures. While at MLIM, Mr. Burke was the Head 2 3 of Global Operations and Client Services and also served as the Treasurer and Chief Financial Officer 4 ("CFO") of the MLIM mutual funds. He brings significant 5 6 financial experience to the board from his years in public accounting and his role as the treasurer and CFO 7 of numerous mutual funds. He has extensive board 8 9 experience, having served on the audit, compliance, 10 governance & nominating, and contract review committees of various boards. Through his service as an Avista 11 director, Mr. Burke has demonstrated his commitment to 12 the Pacific Northwest region. 13

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15 • Christine Gregoire (Hydro One selection): Ms. Gregoire 16 is the CEO for Challenge Seattle, an organization 17 comprised of 18 major international companies and non-18 profits located in the Seattle region. Previously, she 19 served for two terms as Governor of the State of 20 Washington with a \$32B biennial budget and over 60,000 employees. In her first term as Governor, she created 21 22 the Department of Early Learning and led on reforms to the K-12 system and investment in higher education. She 23 24 led the state in a historical investment 25 infrastructure, addressed the water wars in the state, led an historic number of trade missions, reformed the 26 27 foster care system to protect children and was among the first to lead in health care reform. During her 28 second term, Ms. Gregoire led the state in major 29 30 reforms, management and budgeting to position the state 31 as one of the most financially secure to come out of 32 the "Great Recession." Prior to becoming Governor, she served for three terms as Attorney General for the State 33 and prior to becoming Attorney General, she served four 34 years as the Director of the State Department of 35 36 Ecology. She is also a member of the Fred Hutch Cancer 37 Research Center and the Bipartisan Governor's Council, 38 and on the advisory boards of the William D. Ruckelshaus Center and the Progressive Coalition for American Jobs. 39 Ms. Gregoire recently completed her third year as Chair 40 on the National Export-Import Bank Advisory Board. She 41 is a graduate of Gonzaga University School of Law, and 42 43 she and her husband also have a home in north Idaho. 44

Scott Maw (Hydro One selection and Current Avista Board
 Member): Mr. Maw serves on the current Avista Board of
 Directors and has been an Avista Director since 2016.

He has been executive vice president and CFO for 1 2 Starbucks Coffee Company since February 2014. He is 3 responsible for Starbucks' Global Finance organization. 4 Prior to that, he served as senior vice president of 5 Corporate Finance for Starbucks where he was including 6 responsible for corporate finance, 7 tax and treasury. also accounting, Mr. Maw had oversight for all financial and securities-related 8 regulatory filings. He joined Starbucks as global 9 controller in 2011. Prior to joining Starbucks, Mr. Maw 10 served as CFO of SeaBright Insurance Company from 2010 11 to 2011. From 2008 to February 2010 he served as CFO of 12 the Consumer Banking division of JPMorgan Chase & Co. 13 He is a Seattle, Washington resident, with roots in 14 15 Eastern Washington. He graduated from Deer Park High School, just north of Spokane, and is a graduate of 16 17 Gonzaga University.

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• Marc Racicot (Hydro One selection and Current Avista 19 Board Member): Mr. Racicot serves on the current Avista 20 Board of Directors and has been an Avista Director since 21 22 2009. He served as president and CEO of the American Insurance Association from August, 2005 to February, 23 2.4 2009. Prior to that, he was a partner at the law firm 25 of Bracewell & Giuliani, LLP from 2001 to 2005. He is a former governor (1993 to 2001) and attorney general 26 27 (1989 to 1993) of the state of Montana. Mr. Racicot was nominated by President Bush and unanimously elected to 28 serve as the chair of the Republican National Committee 29 from 2002 to 2003 prior to assuming the position of 30 chair of the Bush/Cheney Re-election Committee from 31 32 2003 to 2004. He previously served as a director for 33 Siebel Systems, Allied Capital Corporation, Burlington Northern Santa Fe Corporation Plum Creek 34 Timber Company, and The Washington Companies, and presently 35 serves as a director for Weyerhaeuser Company and 36 37 Massachusetts Mutual Life Insurance Company. In throughout his career, 38 addition, Mr. Racicot has 39 strongly committed himself to children, education and community issues. He was appointed to the board of The 40 41 Corporation for National and Community Service by President Clinton and has also served on the boards of 42 Carroll College, Jobs for America's Graduates and 43 United Way in Helena, Montana. He is a life-long 44 45 resident of Montana and a graduate of Carroll College. 46

Q. How many existing Avista Board members would serve
 on the new Avista Board?

A. Including Dennis Vermillion (President of Avista) and myself, <u>a total of six existing Avista board members</u> <u>would transition to the new Avista Board</u>. The new Avista board would be extremely strong, given that the majority would be intimately familiar with Avista and its operations. Indeed seven of the nine directors are either residents of the Pacific Northwest or existing Avista Board members.

10 Q. Do you continue to believe that this merger is in 11 the best interest of Customers?

Yes, I do. 12 Α. The development of the robust 13 Stipulated Commitments, which include a multitude of customer benefits and protections, and now with the recent 14 15 selection of the aforementioned independent board members, 16 I believe that this merger is in the best interest of our 17 Idaho customers and is in the public interest in Idaho. The structural safequards, in the form of multiple enhanced 18 commitments negotiated and supported by the Commission 19 20 Staff, Clearwater Paper, Idaho Forest Group, Idaho Conservation League, the Community Action Partnership 21 Association of Idaho, the Washington and Northern Idaho 22 District Council of Laborers, and the Idaho Department of 23 24 Water Resources are meant to withstand the test of time.

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The underlying rationale for this merger remains the same: 1 2 the need to preserve and enhance Avista's ability to provide cost-effective and reliable service to its customers, in a 3 4 rapidly evolving industry, by partnering with an organization that shares Avista's values - all with Avista's 5 autonomy intact. 6

Q. At the end of the day, have Avista, Hydro One,
Staff, and other parties developed commitments that satisfy
the requirements of Idaho Code §61-328?

10 A. Yes. This Commission has been quite clear-sighted 11 in describing its responsibilities under the statute:

12 The statutory criteria governing our review of the merger do not allow for caprice or 13 subjectivity. While public sentiment has been used 14 to impose significant merger conditions, it cannot 15 be used as a surrogate for the clear letter of the 16 17 In this case, that law (Idaho Code § 61-328) law. provides that the merger "shall" be authorized 18 19 unless the Joint Applicants have failed to satisfy 20 the three criteria discussed throughout this 21 Order. The Joint Applicants carried the burden of proof in demonstrating that the merger would not 22 23 adversely affect the public interest, would not 24 result in an increase in rates to existing 25 PacifiCorp ratepayers and that they have the bona fide intent and financial ability to continue 26 operating the system in the public interest.⁵ 27 (Emphasis added) 28

29

The Commission has reiterated what the "clear letter of

⁵ In the Matter of the Joint Application and Petition of PacifiCorp and Scottish Power PLC for a Declaratory Order Approving the Issuance of PacifiCorp Common Stock, Case No. PAC-E-99-1, Order No. 28213, at p.57 (November 15, 1997).

1 the law" requires and that a merger "shall" be approved if the three criteria of Idaho Code §61-328 have been satisfied. 2 3 It is not a matter to be governed by "caprice or 4 subjectivity." As explained by Avista, Hydro One, and Staff, all three requirements of Idaho Code §61-328 have been 5 6 satisfied. While the Commission or other parties may prefer 7 a different "marriage partner", the business judgement of 8 Avista's executive team should be recognized and the merger must be approved if Idaho Code §61-328 is satisfied. 9

Q. Does this conclude your Supplemental Rebuttal
 Testimony?

12 A. Yes it does.

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